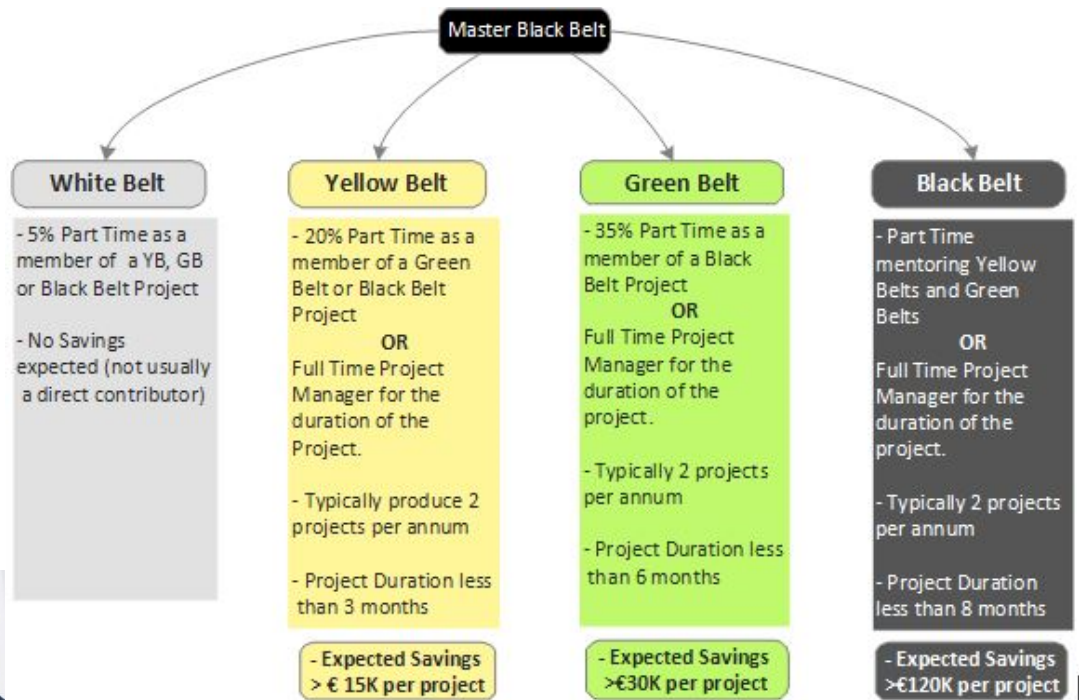


Typical Savings & Value Add – from various Belt Levels



Guidelines

Each of the Lean Six Sigma Belts will bring a bottom line contribution to the organisation. The above is a guide, and the details may vary from one organisation to the next.

Avoiding Inertia

In order to avoid inertia, Belts are expected to do at least 2 projects per annum.

In the case of a Green Belt for example, in the first year he/she will complete a project at the end of the course in order to certify. It is expected that this Green Belt will complete another project that year.

Considering that the expected bottom-line savings for a Green Belt is minimum €30K per project, the total savings will be at least €60K per annum. Every year thereafter you expect to see a minimum of €60K bottom-line saving.

For a Black Belt (at minimum €120K per project) you expect to see a minimum of €240K per annum.

Considering the return of investment for your Black Belt Course cost + Project cost and Bottom line savings, your ROI is 5 times the initial cost.